



# MURDOCK

## BUILDERS MERCHANTS

*Murdock Builders Merchants and Home Centre are a family-owned business with 18 locations across Northern Ireland and the Greater Dublin region. With over 400 employees we are recognised as a leading Company in our industry and supply general and specialist building materials, timber, and hardware to the construction trade, the DIY sector, and the public. We value both our customers and our employees, and our business is built on offering consistently excellent customer service by well-trained and knowledgeable staff. Currently we are recruiting a Paint Sales Specialist for our Home Centre in Antrim.*

## Paint Sales Specialist

### Antrim

**(Postholder required to work 39 hours per week over 5 days including weekends and late evenings)**

We are seeking a knowledgeable and customer-focused Paint Sales Specialist to join our team. The ideal candidate will provide expert advice on paint products, colour matching, paint mixing, finishes, application techniques and colour inspiration to meet the needs of our retail and trade customers. This role requires a balance of technical knowledge, customer service skills, and sales ability.

#### Responsibilities:

- Assist customers in selecting paint products, colour matching, paint mixing, finishes, application techniques and colour inspiration on their project requirements.
- Provide expert product knowledge including paint types, preparation, application, and aftercare.
- Generate sales through product recommendations, upselling, and relationship building.
- Prepare and process sales transactions accurately and efficiently.
- Mix and match paint colours using colour matching technology and manual methods.
- Maintain store displays, sample boards, and ensure product availability.
- Build strong relationships with trade professionals such as decorators, builders, and interior designers.
- Handle customer queries, complaints, and returns in a professional manner.
- Stay informed about new products, trends, and industry developments.
- Meet individual and team sales targets.

#### Criteria:

- Previous experience of selling paint within a retail/trade environment
- Ability to be great with colour, styling and visual merchandising.
- Excellent teamwork and organisational skills
- Excellent communication skills both verbal and written
- Proficient in the use of IT and have good computer literacy
- Reliable and punctual
- Good knowledge of Paint products

#### Benefits:

- Attractive package offered
- Company Pension Scheme
- Opportunity for Excellent Career
- Staff Discount
- Long Service Leave and Recognition

**Closing date: Friday 10<sup>th</sup> April 2026**

**To apply please:**

**Email CV to:** MRice@mbm.ie

**Download application form from** [www.murdockbuildersmerchants.com](http://www.murdockbuildersmerchants.com)

*Murdock Builders Merchants is an Equal Opportunities Employer and welcomes applications from all sections of the Community*